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Atlanta, GA

March 15, 2016

<table>
<thead>
<tr>
<th>Awards</th>
<th>Amt</th>
<th>Title</th>
<th>Location/Gang</th>
<th>Awarded To</th>
</tr>
</thead>
<tbody>
<tr>
<td>WR-16-0010-A</td>
<td>1</td>
<td>Foreman/CDLB</td>
<td>Fort Wayne, IN</td>
<td>AR Newport</td>
</tr>
<tr>
<td>WR-16-0011-A</td>
<td>1</td>
<td>Assistant Foreman/CDLB</td>
<td>Huntington, IN</td>
<td>JA Johnson</td>
</tr>
<tr>
<td>WR-16-0012-A</td>
<td>1</td>
<td>B&amp;B Carpenter Foreman</td>
<td>Huntington, IN (MP D 172.74)</td>
<td>S Aquirre</td>
</tr>
</tbody>
</table>

NOTE:

Bulletin WR-16-0015 (Locomotive Crane Operator at Melvindale, MI) has been cancelled and re-advertised as Locomotive Crane Operator on Bulletin WR-16-0016.

The following position advertised for bids, applications for which will be received through March 26, 2016, inclusive:

WR-16-0016

POSITION: Locomotive Crane Operator
RATE OF PAY: $28.25 per Hour
FIRST DAY OF WORK: Monday
ASSIGNED REST DAYS: Saturday and Sunday
PRESENT POINT OF LOCATION: Detroit Division
Melvindale, MI
PERMANENT OR TEMPORARY: Permanent
REMARKS: With Western Region Rail Crane

This is a new position.
This position has various headquarters.
Must comply with maintenance requirements as listed on machine or in the operating manuals.
Applicant must be qualified in operating and safety rules.

WR-16-0017

POSITION: Foreman/CDLA
RATE OF PAY: $28.25 per Hour
FIRST DAY OF WORK: Monday
ASSIGNED REST DAYS: Saturday and Sunday
PRESENT POINT OF LOCATION: St. Louis Terminal
Granite City, IL
PERMANENT OR TEMPORARY: Temporary
REMARKS: With Smoothing Gang No. 22

This vacancy created account C. H. Cobb off sick.
This position has various headquarters.
Applicant must be qualified in operating and safety rules.
This vacancy created account W. G. Lewis off sick.
This position has a fixed headquarters point at Carrollton, MO.

This position has a fixed headquarters point at N. Kansas City, MO.
Must comply with maintenance requirements as listed on machine or in the operating manuals.

Positions designated with CDLA require a CDL Class A.
Positions designated with CDLB require a CDL Class B.
You must have a clear photocopy of your CDL & Medical Card on file with our office to be awarded a job requiring a CDL. Failure to provide copy of current CDL & Medical Card could result in the position being awarded to a junior employee.

Part 213.7 of FRA Track Safety Standards states: "(b) Each track owner to which this part applies shall designate qualified persons to inspect track for defects. Each person shall have: (1) At least -- (ii) 1 year of experience in railroad track inspection; or (ii) A combination of experience in track inspection and training from a course in track maintenance...FOREMEN AND ASSISTANT FOREMEN AND WELDERS ONLY.

Those desiring to bid on these positions should make written application to the undersigned within the period specified above, making reference to these bulletin numbers.

Supervisor Administrative Service
Norfolk Southern Corporation
1200 Peachtree St NE, Bldg. Box 159
Atlanta, GA 30309
Workspace ID# - LR0057360

Copy: E. Long
J. E. David

NOTE: This bulletin should be posted and distributed in accordance with Section (a) and (c) of rule 8 of current NW/WAB Agreement.