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Atlanta, GA

February 7, 2017

<table>
<thead>
<tr>
<th>Awards</th>
<th>Amt</th>
<th>Title</th>
<th>Location/Gang</th>
<th>Awarded To</th>
</tr>
</thead>
<tbody>
<tr>
<td>WR-17-0007-A</td>
<td>1</td>
<td>Gauger Spiker Machine Operator/CDLB</td>
<td>Monticello, IL</td>
<td>BD Haney</td>
</tr>
<tr>
<td>WR-17-0008-A</td>
<td>1</td>
<td>Electric Welder Helper/CDLB</td>
<td>Luther Yard, MO</td>
<td>1 No Applicants</td>
</tr>
<tr>
<td>WR-17-0009-A</td>
<td>1</td>
<td>*Track Patrol Foreman</td>
<td>Luther Yard, MO</td>
<td>TJ Hopper</td>
</tr>
<tr>
<td>WR-17-0010-A</td>
<td>1</td>
<td>Backhoe Operator</td>
<td>Muncie, IN</td>
<td>DR Fraley, Sr.</td>
</tr>
<tr>
<td>WR-17-0011-A</td>
<td>1</td>
<td>Thermit Welder Helper/CDLB</td>
<td>Thermit Welding Gang No. 52</td>
<td>TA King</td>
</tr>
<tr>
<td>WR-17-0012-A</td>
<td>1</td>
<td>Gauger Spiker Machine Operator/CDLA</td>
<td>Granite City, IL</td>
<td>RW Cooper</td>
</tr>
</tbody>
</table>

*The successful applicant is subject to Rule 11 pending qualification where applicable.

The following position advertised for bids, applications for which will be received through February 18, 2017, inclusive:

WR-17-0025

POSITION: Assistant Foreman/CDLB
RATE OF PAY: $27.04 per Hour
FIRST DAY OF WORK: Monday
ASSIGNED REST DAYS: Saturday & Sunday
PRESENT POINT OF LOCATION: Lake Division
FRANKFORT, IN
PERMANENT OR TEMPORARY: Permanent
REMARKS: With Section Gang No. 6A, LE&W - Middle District, Lake Division

This vacancy created account J. T. Sarjent awarded Electric Welder/CDLAD at Frankfort, IN.
This position has a fixed headquarters point at Frankfort, IN.
Applicant must possess a CDL license that permits the operation of standard and automatic vehicles.
This position works from 7:30 AM to 4:00 PM.

WR-17-0026

POSITION: B&B Bridgetender (Swing Shift)
RATE OF PAY: $25.39 per Hour
FIRST DAY OF WORK: Saturday
ASSIGNED REST DAYS: Thursday and Friday
PRESENT POINT OF LOCATION: Decatur Division
VALLEY CITY, IL
PERMANENT OR TEMPORARY: Permanent
REMARKS: With Bridge Tender, Decatur Division

This vacancy created account K. W. Davis, Jr. awarded Electric Welder Helper/CDLB at Jacksonville, IL.
This position has various headquarters.
NORFOLK SOUTHERN RAILWAY COMPANY
MAINTENANCE OF WAY & STRUCTURES DEPARTMENT

WR-17-0027

POSITION: Trackman/CDLB
RATE OF PAY: $25.96 per Hour
FIRST DAY OF WORK: Monday
ASSIGNED REST DAYS: Saturday and Sunday
PRESENT POINT OF LOCATION: Lake Division
Knox, IN
PERMANENT OR TEMPORARY: Permanent
REMARKS: With Knox Section Gang No. 21, Chicago District, Lake Division

This is a new position.
Applicant must possess a CDL license that permits the operation of standard and automatic vehicles.
This position has a fixed headquarters point at Knox, IN.

WR-17-0028

FIRST DAY OF WORK: Monday
ASSIGNED REST DAYS: Saturday and Sunday
PRESENT POINT OF LOCATION: Decatur Division
Decatur, IL
PERMANENT OR TEMPORARY: Permanent
REMARKS: With Flashbutt Welding Truck No. 104, Decatur Division

<table>
<thead>
<tr>
<th>Amt</th>
<th>Position</th>
<th>Rate of Pay</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Foreman/CDLB</td>
<td>$26.26 per Hour</td>
</tr>
<tr>
<td>1</td>
<td>Electric Welder Helper/CDLB</td>
<td>$26.08 per Hour</td>
</tr>
</tbody>
</table>

Foreman/CDLB account B. J. Schepers awarded Laborer at Princeton, IL.
Electric Welder Helper/CDLB account T. A. King awarded Thermit Welder Helper/CDLB with Thermit Welding Gang No. 52.
These positions have various headquarters.
Applicant must possess a CDL license that permits the operation of standard and automatic vehicles.
Must comply with maintenance requirements as listed on machine or in the operating manuals.

Positions designated with CDLB require a CDL Class B.
You must have a clear photocopy of your CDL & Medical Card on file with our office to be awarded a job requiring a CDL. Failure to provide copy of current CDL & Medical Card could result in the position being awarded to a junior employee.

Part 213.7 of FRA Track Safety Standards states: "(b) Each track owner to which this part applies shall designate qualified persons to inspect track for defects. Each person shall have: (1) At least -- (i) 1 year of experience in railroad track inspection; or (ii) A combination of experience in track inspection and training from a course in track maintenance...FOREMEN AND ASSISTANT FOREMEN AND WELDERS ONLY.

Those desiring to bid on these positions should make written application to the undersigned within the period specified above, making reference to these bulletin numbers.

Supervisor Administrative Service
Norfolk Southern Corporation
1200 Peachtree St NE, Bldg. Box 159
Atlanta, GA 30309
Workspace ID# - LR0057360

Copy: E. Long
      J. E. David

NOTE: This bulletin should be posted and distributed in accordance with Section (a) and (c) of rule 8 of current NW/WAB Agreement.