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Atlanta, GA

January 23, 2018

<table>
<thead>
<tr>
<th>Awards</th>
<th>Amt</th>
<th>Title</th>
<th>Location/Gang</th>
<th>Awarded To</th>
</tr>
</thead>
<tbody>
<tr>
<td>WR-18-0001-A</td>
<td>1</td>
<td>Rotary Dump Truck Operator/CDLB</td>
<td>Lafayette, IN</td>
<td>S Griffin</td>
</tr>
<tr>
<td>WR-18-0002-A</td>
<td>1</td>
<td>Foreman</td>
<td>Carrollton, MO</td>
<td>1 No Applicants</td>
</tr>
<tr>
<td>WR-18-0003-A</td>
<td>1</td>
<td>Electric Welder Helper</td>
<td>Flashbutt Welding Truck No. 104</td>
<td>1 No Valid Applicants</td>
</tr>
<tr>
<td>WR-18-0004-A</td>
<td>1</td>
<td>*B&amp;B Assistant Carpenter Foreman</td>
<td>Seven Mile, OH</td>
<td>TL Elton</td>
</tr>
</tbody>
</table>

*The successful applicant is subject to Rule 11 pending qualification where applicable.

The following position advertised for bids, applications for which will be received through February 3, 2018, inclusive:

WR-18-0016

POSITION: Trackman/CDLB
RATE OF PAY: $25.40 per Hour
FIRST DAY OF WORK: Monday
ASSIGNED REST DAYS: Saturday and Sunday
PRESENT POINT OF LOCATION: Detroit Division, Melvindale, MI
PERMANENT OR TEMPORARY: Permanent
REMARKS: With Section Gang No. 2, Detroit Division

This is a new position.
Applicant must possess a CDL license that permits the operation of standard and automatic vehicles.
This position has a fixed headquarters point at Melvindale, MI.

WR-18-0017

POSITION: Foreman/CDLA
RATE OF PAY: $28.61 per Hour
FIRST DAY OF WORK: Monday
ASSIGNED REST DAYS: Saturday and Sunday
PRESENT POINT OF LOCATION: Lake Division, Frankfort, IN
PERMANENT OR TEMPORARY: Temporary
REMARKS: With Section Gang No. 6A, LE&W - Middle District, Lake Division

This vacancy created account C. A. Brandt off sick.
Applicant must possess a CDL license that permits the operation of standard and automatic vehicles.
This position has a fixed headquarters point at Frankfort, IN.
Applicant must be qualified in operating and safety rules.
NORFOLK SOUTHERN RAILWAY COMPANY
MAINTENANCE OF WAY & STRUCTURES DEPARTMENT

WR-18-0018
POSITION: Track Patrol Foreman
RATE OF PAY: $28.61 per Hour
FIRST DAY OF WORK: Monday
ASSIGNED REST DAYS: Saturday and Sunday
PRESENT POINT OF LOCATION: Lake Division
New Castle, IN
PERMANENT OR TEMPORARY: Permanent
REMARKS: With Track Patrol Foreman, New Castle District, Lake Division

This vacancy created account J. A. Rench retiring.
This position has a fixed headquarters point at New Castle, IN.
Applicant must be qualified in operating and safety rules.

WR-18-0019
FIRST DAY OF WORK: Monday
ASSIGNED REST DAYS: Saturday and Sunday
PRESENT POINT OF LOCATION: Decatur Division
Decatur, IL
PERMANENT OR TEMPORARY: Permanent
REMARKS: With Thermit Welding Gang No. 54, Decatur Division

<table>
<thead>
<tr>
<th>Amt</th>
<th>Position</th>
<th>Rate of Pay</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Thermit Welder/CDLB</td>
<td>$27.96 per Hour</td>
</tr>
<tr>
<td>1</td>
<td>Thermit Welder Helper/CDLB</td>
<td>$26.08 per Hour</td>
</tr>
</tbody>
</table>

Thermit Welder/CDLB account T. A. King Rule 30.
Applicant must possess a CDL license that permits the operation of standard and automatic vehicles.
These positions have various headquarters.
Must comply with maintenance requirements as listed on machine or in the operating manuals.

WR-18-0020
POSITION: Electric Welder Helper
RATE OF PAY: $26.08 per Hour
FIRST DAY OF WORK: Monday
ASSIGNED REST DAYS: Saturday and Sunday
PRESENT POINT OF LOCATION: Decatur Division
Decatur, IL
PERMANENT OR TEMPORARY: Permanent
REMARKS: With Flashbutt Welding Truck No. 104, Decatur Division

This vacancy created account D. P. Green awarded B&B Bridgetender (2nd Shift) at Valley City, IL.
This position has various headquarters.
Must comply with maintenance requirements as listed on machine or in the operating manuals.

WR-18-0021
POSITION: Material Handling Truck Operator/CDLB
RATE OF PAY: $27.99 per Hour
FIRST DAY OF WORK: Monday
ASSIGNED REST DAYS: Saturday and Sunday
PRESENT POINT OF LOCATION: Lake Division
Calumet Yard, IL
PERMANENT OR TEMPORARY: Permanent
REMARKS: With Calumet Material Handling Truck, Chicago District, Lake Division

This vacancy created account C. Rodriguez awarded Bulldozer Machine Operator/CDLB at Calumet Yard, IL.
Applicant must possess a CDL license that permits the operation of standard and automatic vehicles.
This position has a fixed headquarters point at Calumet Yard, IL.
Must comply with maintenance requirements as listed on machine or in the operating manuals.
Applicant must be qualified in operating and safety rules.
NORFOLK SOUTHERN RAILWAY COMPANY
MAINTENANCE OF WAY & STRUCTURES DEPARTMENT

WR-18-0022
POSITION: Backhoe Operator/CDLA
RATE OF PAY: $27.53 per Hour
FIRST DAY OF WORK: Monday
ASSIGNED REST DAYS: Saturday & Sunday
PRESENT POINT OF LOCATION: Lake Division
Campbellstown, OH
PERMANENT OR TEMPORARY: Permanent
REMARKS: With Campbellstown Section Gang, Lake Division

This vacancy created account N. S. Wilson awarded Assistant Foreman/CDLA at Campbellstown, OH. Applicant must possess a CDL license that permits the operation of standard and automatic vehicles. This position has a fixed headquarters point at Campbellstown, OH. This position works from 7:00 AM to 3:30 PM. Must comply with maintenance requirements as listed on machine or in the operating manuals. Applicant must be qualified in operating and safety rules.

WR-18-0023
POSITION: Trackman
RATE OF PAY: $25.59 per Hour
FIRST DAY OF WORK: Monday
ASSIGNED REST DAYS: Saturday and Sunday
PRESENT POINT OF LOCATION: Ft. Wayne Division
Adrian, MI
PERMANENT OR TEMPORARY: Permanent
REMARKS: With Adrian Section Gang No. 9, Ft. Wayne Division

This vacancy created account A. J. Meikle awarded Material Handling Truck Operator/CDLA at Adrian, MI. This position has a fixed headquarters point at Adrian, MI.

Positions designated with CDLA require a CDL Class A.
Positions designated with CDLB require a CDL Class B.

You must have a clear photocopy of your CDL & Medical Card on file with our office to be awarded a job requiring a CDL. Failure to provide copy of current CDL & Medical Card could result in the position being awarded to a junior employee.

Part 213.7 of FRA Track Safety Standards states: "(b) Each track owner to which this part applies shall designate qualified persons to inspect track for defects. Each person shall have: (1) At least -- (i) 1 year of experience in railroad track inspection; or (ii) A combination of experience in track inspection and training from a course in track maintenance...FOREMEN AND ASSISTANT FOREMEN AND WELDERS ONLY.

Those desiring to bid on these positions should make written application to the undersigned within the period specified above, making reference to these bulletin numbers.

Supervisor Administrative Service
Norfolk Southern Corporation
1200 Peachtree St NE, Bldg. Box 159
Atlanta, GA 30309
Workspace ID# - LR0057360

Copy: S. Graham
       J. E. David

NOTE: This bulletin should be posted and distributed in accordance with Section (a) and (c) of rule 8 of current NW/WAB Agreement.